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Thierry Zehnder
Controller
Cégécol

Adhesives Manufacturer Migrates to Sage ERP X3 in Record Time

Cégécol, a subsidiary of Akzo Nobel, is a \$30M manufacturer of tile adhesives. Two plants in Damville, France produce the adhesive products based on variations in the manufacturing process and the way the end-products are packaged. One plant manufactures a powder-based adhesive mix that is packaged in bags, while the other produces it in paste form packaged in tubes. In total, the company employs 100 people.

Currently, Cégécol is utilizing a mix of Adonix Prodstar and Sage ERP X3 modules, with the goal of upgrading the entire application to a fully integrated Sage ERP system within the next year. Prodstar was developed by a manufacturing system supplier acquired by Adonix in 1998 to become the functional blueprint for the manufacturing portion of the Sage ERP X3 enterprise system. Cégécol considers the migration as a natural evolution of the company's core information system in order to exploit the new technical and functional capabilities of Sage ERP X3.

"By implementing Sage ERP X3 in a phased implementation approach starting with the financial accounting modules and moving to sales, purchasing, inventory and manufacturing, we can evolve at our

own pace," said Thierry Zehnder, company controller. "We were able to be fully live on the accounting modules in just two months ... a record in the history of our company! We have a lot of confidence that the remaining modules can be installed just as smoothly."

In fact, the implementation has gone so well that they are recommending it to other Akzo Nobel subsidiaries.

At-a-Glance

Customer: Cégécol

Industry: Adhesives

Location: Antony, France

Size: \$30M; 100 employees

Challenge: Upgrading to the newest technology available from Adonix

Solution: Sage ERP X3 Process

Implementation: A phased approach with all modules upgraded within one year

Results: Company is fully live on accounting modules after two months; recommending Sage ERP X3 to its subsidiaries