

# Accpac Solutions for Hard Goods Manufacturers and Distributors

## Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline Accpac continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline Accpac provides this with a scalable set of solutions which allow you to grow, from the modular Accpac ERP suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline Accpac's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organizational structure. Softline Accpac's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline Accpac Solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline Accpac's Solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline Accpac provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers delivering classic CRM components including sales force automation, customer care, marketing including emarketing and web self service portals.

Regardless of your role within your company or your business challenges, Softline Accpac has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.



## Transforming business processes to increase profitability

In today's global market, differentiating your company often means speeding up all your business processes to reduce lead times. Not only is it a way to win new business, but it also often justifies higher prices - and margins - while improving customer satisfaction. In all cases, automating your procurement, manufacturing and customer management processes will help your business gain significant competitive advantages and minimize costs - and risks - associated with high inventory levels.

The key features that drive the success of an ERP implementation in this environment include:

- Adapt manufacturing processes & configurations to various customer-specific requirements.
- Extend customers to the web using online configurations and business to business order entry.
- Flexible manufacturing management tools as well as increased control over your business processes, from order handling to delivery.
- Operate make-to-stock & make-to-order environments.
- Includes all manufacturing, distribution, CRM and accounting.
- Sophisticated finite capacity planning tool to help optimize shop floor scheduling.
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- Product configuration capabilities to vary finished products according to customer-specific requirements.
- Support for distribution in warehousing and logistics by seamlessly connecting Manufacturing ERP to RF Devices on the shop floor and in the warehouse.
- Import Tracking allows tracking of imported goods from the time of shipping through to loading on the container and subsequently the vessel used until receipted in your warehouse. This allows for complete transparency in the supply chain and permits multiple landed costs to be accurately handled.
- Complete industry-specific functionality including the first class management of stock, multiple packaging units per product, lot control, routing, weight calculations ... and much more!

*For more information on how Accpac Solutions can fit your business, please feel free to contact us as detailed below for a FREE needs assessment or product presentation tailored to your needs.*

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the future of better business