

Accpac Solution for Chemical Manufacturers and Distributors

Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline Accpac continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline Accpac provides this with a scalable set of solutions which allow you to grow, from the modular Accpac ERP suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline Accpac's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organizational structure. Softline Accpac's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline Accpac Solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline Accpac's Solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline Accpac provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers delivering classic CRM components including sales force automation, customer care, marketing including emarketing and web self service portals.

Regardless of your role within your company or your business challenges, Softline Accpac has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.



Seeking flexibility without compromising quality

Chemical manufacturers need flexible, industry-specific business solutions to help them improve their competitiveness and keep pace with ever-changing regulatory and quality assurance issues.

Recognizing that chemical companies have varying needs in dealing with the use of hazardous materials, Sage ERP X3 software offers a choice of solutions ranging from linked Material Safety Data Sheet (MSDS) attachments to full-featured, integrated third-party solutions.

The key features that drive the success of an ERP implementation in this environment include:

- Powerful unit of measure conversion to manage complexities in dealing with metric measurements or conversions from liquids to solids or gases to liquids.
- Fully-integrated quality control process that can rigorously enforce inspections to assure conformance to required characteristics and operational tolerances.
- Inspections can be conducted during receiving or at any stage of the production and packaging processes.
- Suspicious items or those that fail any inspection rules are automatically quarantined. All Rules-based.
- Complete system navigation by business process for fast user adoption.

For more information on how Accpac Solutions can fit your business, please feel free to contact us as detailed below for a FREE needs assessment or product presentation tailored to your needs.

Keith Fenner
Vice President, Strategic Sales

- Quotation Processing is crucial to ensure that a record of all previous purchases is displayed and creates the basis for monthly proposals. This list is usually filtered to available contract purchases and any new prices can update their master file to ensure fast and efficient sales order processing.
- Container Management is useful in order to properly manage stock and to be able to automatically propose the most suitable container in the sales cycle.
- Import Tracking allows tracking of imported goods from the time of shipping through to loading on the container and subsequently the vessel used until receipted in your warehouse. This allows for complete transparency in the supply chain and permits multiple landed costs to be accurately handled.
- Warehouse management is entirely integrated in the suite and ensures proper management of picking and put-aways as well as efficient utilization of warehouse space.
- Management of formulas and recipes, potency, by-products, multiple packaging units per product, shelf-life, lot control and traceability, specific gravity, weight calculations ... and much more!



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 **Softline ACCPAC®**
the future of better business